**WOMEN GET ON BOARD** 

# Mentorship Program Mentee Guide

2023-24



#### WOMENGETONBOARD.CA

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# **WGOB Mentorship Program Mentee Guide**Copyright © by Women Get On Board Inc.

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## Introduction

Congratulations! You are a Mentee in the **Women Get On Board Inc. (WGOB) Mentorship Program**. We encourage you to read this guide in preparation for the program. In it, you will receive information about:

- The WGOB Mentorship Program;
- The Program Facilitator, Mentees and Mentors;
- The Program Format and Key Dates;
- What to Expect as a Mentee;
- Structuring your Quarterly Mentoring Sessions; and,
- Mentorship Fundamentals to get you started!

We look forward to working with you and supporting your board journey. Here's to your success!



## Thank You to Our Sponsors

Thank you to our sponsors, who are committed to advancing the next generation of women corporate directors. Sponsorship levels are based on the WGOB corporate pillars: to connect, promote and empower women to corporate boards.

**EMPOWER LEVEL** 



**CONNECT LEVEL** 











#### ABOUT WOMEN GET ON BOARD

## **Mentorship Program**

Women Get On Board Inc. (WGOB) is a leading member-based company that connects, promotes and empowers women to corporate boards. We do this through an engaged community of women and men in Canada committed to advancing gender diversity in the

boardroom.

Since our founding in 2015, WGOB has seen the power of mentorship affect meaningful, real-world change in advancing gender diversity in the boardroom. That's why we launched the **WGOB Mentorship Program** to promote women leaders and accelerate their corporate board journey.

The WGOB Mentorship Program matches aspiring women corporate directors (Mentees) with accomplished leading and serving women corporate directors (Mentors) to elevate their board effectiveness and advance their board journey to a corporate board seat. The program will provide Guided Mentoring and incorporates key learnings from Deborah Rosati's e-book How to Get Yourself On a Board and Peer-to-Peer Networking for the Mentees.

## MENTORSHIP MATCHING SELECTION PROCESS

Registered Mentees were required to complete a Mentee profile, and Mentors were required to complete a Mentor profile. WGOB used best efforts to match Mentees with Mentors based on the information provided. The WGOB Mentorship Program Advisory Council reviewed the final matching selection.



#### MENTORSHIP PROGRAM ADVISORY COUNCIL

The **WGOB Mentorship Program Advisory Council** is a group of diverse and accomplished women leaders that are committed to our WGOB mandate to connect, promote and empower the next generation of women corporate directors. Together, these passionate women will help build, support and promote our **WGOB Mentorship Program**.

## MENTORSHIP PROGRAM ADVISORY COUNCIL MEMBERS

- 1. Jennifer Laidlaw, Transformational Leader
- 2. <u>Vinny Bhathal</u>, Managing Director, Finance & Investments, Sprott Inc.
- **3. Lori-Ann Beausoleil**, Board member, Audit Committee Chair, Retired PWC Partner
- **4.** <u>Alyssa Barry</u>, Principal & Co-founder of irlabs
- **5.** <u>Beth Tyndall</u>, Chief People Officer, Ontario Teachers' Pension Plan
- **6.** <u>Cheryl Fullerton</u>, EVP People and Communications, Corus Entertainment
- **7. Janis Duncan**, Founder, More Than An Occasion

## Meet your Facilitator

Throughout this unique one-year program, the **WGOB Mentorship Program** Facilitator will guide, facilitate and host six Virtual Sessions.



DEBORAH ROSATI,
FCPA, FCA, ICD.D, GCB.D, CCB.D
FOUNDER & CEO
WOMEN GET ON BOARD INC.

Deborah Rosati is an accomplished corporate director, business-savvy entrepreneur and a Fellow Chartered Professional Accountant with over 35 years of highgrowth and transformational leadership experience in the technology, consumer, retail, cannabis, life sciences, private equity, and venture capital industries. Deborah has served as Chair of Audit Committee for five public companies, a Lead Director and Chair of the Nominating & Corporate Governance Committee for a public company and served on several Special Committees of the Board for a range of mandates (including going public, going private, M&A, restructuring and special investigations). Most recently, she served as Chair of the Special Committee for a going private transaction.

Deborah, as Founder and CEO of Women Get On Board Inc., leads an 850+ member social purpose company that

connects, promotes and empowers women on corporate boards. Learn more at womengetonboard.ca.

Deborah's passion fuels her work ethic. She is a steadfast champion of corporate governance, ESG, sustainability, and board diversity through her board leadership and her social purpose company committed to getting more women on boards. She is a change agent who is actively engaged with the wider corporate governance community through frequent speaking engagements, panel discussions, podcasts, and authoring articles and e-books to share her expertise and thought leadership. Learn more about her speaking and writing on <a href="her website">her website</a>, deborahrosati.ca.

Over the years, Deborah has been recognized through numerous nominations and awards. She was recently honoured with The SustainabilityX® Magazine's inaugural Global 50 Women in Sustainability Award™ 2022. With a quest to "redefine power," this award is the first international power list bringing together women (worldwide) involved in sustainability and celebrating the power of their work – not their positions. In 2021, she was recognized as one of WXN's" Top 100 Canada's Most Powerful Women" in the Entrepreneur award category. She has also been honoured as a 2020 "Director to Watch" and a 2014 "Diversity 50" candidate. And in 2012, Deborah was selected as one of WXN's "Top 100 Canada's Most Powerful Women" in the Corporate Director award category.

Deborah's forward-thinking perspectives, honed from her entrepreneurial achievements and multiple governance leadership roles, make her an exceptionally valued trusted board member, advisor and mentor.

# Meet your Executive in Residence

Throughout this unique one-year program, the WGOB Mentorship Program Executive in Residence will support, advise, and help guide our **WGOB Mentorship Program**.



SHARON CASTELINO, MBA, LLM, ICD.D EXECUTIVE-IN-RESIDENCE, WOMEN GET ON BOARD INC.

Sharon Castelino has an exemplary track-record within the securities, financial services and private equity industries for over 30 years. From a founding partner in a fintech start that went public in 2017 to executive roles at large Canadian Tier 1 banks, Sharon has had accountability for billion dollar P&Ls and multidisciplinary teams across global jurisdictions. Sharon has delivered over 25 keynotes on a range of topics from executive and boardroom leadership to the Canadian economy and housing sector. She completed her Master of Law from Osgoode Hall Law School and her Master of Business Administration with Distinction, earning the prestigious Ivey Scholar from the Richard Ivey School of Business, Western University. She resides in Toronto with her husband and three sons.

## Meet the Mentees

Your Mentee cohort comprises accomplished women who have more than ten years of senior management experience. Mentees registered for this program have aspirations to lead and serve on a corporate board.

Veronica Lopez Distefano

Jill LePage

Myan Marcen-Gaudaur

Elaine Sano

Raquel Insa

**Melanie Assiniwe** 

Kim Heath

<u>Hannah McDonald</u>

Angela Byrne

Natalie Brykman Jeannette Tramhel

Leslie Jamison

Vera Cvetkovic

Nav Chahal

**Brenda Edwards** 

<u>Maureen Moneta</u>

**Eve Gottschling** 

To view our full list of Cohort #1 & #2 Mentees, click here



## **Meet the Mentors**

The WGOB Mentors comprise a diverse group of leading and serving women corporate directors in Canada committed to advancing board diversity. They will support our WGOB mandate to connect, promote and empower women to corporate boards.

Allison Mendes
Amy Freedman
Connie Carras
Jenny Alfandary

Kelly McDougald
Kristi Honey
Mackie Vadacchino
Marilyn Spink

Michelle Banik Natascha Kiernan Qi Tang Sham Madhok Sharon Castelino
Susan Jones
Tara McCarville
Theresa Firestone
Tracy Primeau

To view our full list of Alumni Mentors, click here

## Program Format & Key Dates

WGOB has created a unique one-year program consisting of:

- Six Virtual Sessions (hosted by WGOB dates and topics below)
- Quarterly Mentoring Sessions (more details in "Structuring Your Quarterly Mentoring Sessions")

#### SIX VIRTUAL SESSIONS (DATES AND TOPICS):

You will receive email communications and Zoom details in advance of each of the Virtual Sessions.

#### 1. Program Kick-Off Roundtable Session – Mentors/Mentees

Key Learning: Master the Foundations of Board Service April 4, 2023 | 5:00-7:00pm ET

#### 2. Interim Session - Mentees Only

Key Learning: Position Your Board Offer June 20, 2023 | 5:00-7:00pm ET

#### 3. Mid-Term Mentoring Roundtable Session – Mentors/Mentees

Key Learning: Get Board Interviews September 12, 2023 | 5:00-7:00pm ET

#### 4. Networking Session – Mentees Only

November 14, 2023 | 5:00-7:00pm ET

#### 5. Interim Session – Mentors/Mentees

Key Learning: Ace your Board Interview January 16, 2024 | 5:00-7:00pm ET

#### **6. Program Completion & Key Learnings Roundtable** – Mentors/Mentees

March 5, 2024 | 5:00 -7:00pm ET

#### PROGRAM KICK-OFF ROUNDTABLE VIRTUAL SESSION

The **WGOB Mentorship Program** Kick-Off Roundtable Session will include the following:

- Introduction & welcome
- Meet the Advisory Council
- Meet the Mentors & the Mentees
- Overview of the Program
- Key Learning: Master the Foundations of Board Service
- Peer-to-Peer Networking: Breakout groups to meet your Mentee cohort



## What to Expect as a Mentee

Throughout the program, you will build the skills you need to empower you on your board journey.

Your six Virtual Sessions will provide **Guided Mentoring** and will incorporate key learnings from Deborah Rosati's e-book *How to Get Yourself On a Board*, including:

#### • Master the Foundations of Board Service

- Recognize there are different types of boards
- o Identify the skills needed to serve on a board
- Develop your governance knowledge and expertise

#### Position Your Board Offer

- Assess your board readiness
- Identify the right board for you
- Create your board value proposition

#### Get Board Interviews

- Identify board opportunities
- Network your way on to a board
- Deliver a stand-out board resume and LinkedIn profile

#### Ace Your Board Interview

• Learn tips on how to prepare for a board interview

Your Quarterly Mentoring Sessions will be your time to get advice and support from your Mentor about the six Virtual Sessions' key learnings, the e-book and your Mentor's own board experiences.

We will request feedback after each Virtual Session to ensure program success, and the Facilitator will reach out to each Mentor throughout the program to get your input.

#### **Mentee Benefits**

Mentees will receive the following benefits:

- Receive 1:1 guidance from a leading and serving woman corporate director (your Mentor);
- Receive **Guided Mentoring** based on Deborah Rosati's e-book *How to Get Yourself On a Board*, with the following key learnings:
  - Master the Foundations of Board Service
  - Position Your Board Offer
  - Get Board Interviews
  - Ace Your Board Interview
- Expand your network via Peer-to-Peer
   Networking and build critical relationships;
- Deepen your knowledge and understanding of board dynamics to position your board offer, and;
- Receive your <u>WGOB Mentorship Program</u>
   <u>Digitable verifiable credential</u>



#### **Mentee Commitment**

Mentees are required to make the following commitments:

- Schedule Quarterly Mentoring Sessions based on times that work for both you and your Mentor;
- Attend six Virtual Sessions supported by key learnings/resources (dates above);
- Participate in **Peer-to-Peer Networking** throughout the program;
- Drive Mentor relationships by being accountable for arranging your Quarterly Mentoring Sessions;
- Strategize together to set tangible, obtainable goals; plan and execute;
- Keep all discussions confidential;
- Share feedback with WGOB about issues and progress, and;
- Participate in evaluation throughout the program.

## Structuring Your Quarterly Mentoring Sessions

The **WGOB Mentorship Program** is a unique one-year program that consists of six Virtual Sessions and Quarterly Mentoring Sessions. The Quarterly Mentoring Sessions will be self-initiated by you, and this will be your time to get advice and support from your Mentor about the six Virtual Sessions' key learnings, the e-book and your Mentor's own board experiences.

The following is an overview of all the sessions you will attend.

#### Part One: Master the Foundations of Board Service

Part one has two sessions:

- Virtual Session hosted by WGOB Program Kick-Off Roundtable -Mentors/Mentees
  - Key Learning: Master the Foundations of Board Service
- Quarterly Mentoring Session

In this Virtual Session, you will become familiar with the differences between various boards and identify skills needed to serve on a board and develop your governance knowledge and expertise. Your Quarterly Mentoring Session will use these key learnings to provide the foundation for topics to discuss with your Mentor.

#### Part Two: Position Your Board Offer

Part two has two sessions:

- Virtual Session hosted by WGOB Interim Session Mentees only
  - Key Learning: Position Your Board Offer
- Quarterly Mentoring Session

In this Virtual Session, you'll assess your board readiness and begin the process of positioning your board offer. Review the WGOB E-Guide, Are You Board Ready? In your Quarterly Mentoring Session, you will ask your Mentor for advice on how to identify the right board for you and help you define your board value proposition.

#### **Part Three: Get Board Interviews**

Part three has two sessions:

- Virtual Session hosted by WGOB Mid-Term Roundtable Mentors/Mentees
   Key Learning: Get Board Interviews
- Quarterly Mentoring Session

Now you're ready to get those board interviews. But where do you start? This Virtual Session will be an invaluable resource. You will receive guidance on identifying board opportunities, networking your way onto a board, as well as delivering a stand-out board resume, LinkedIn profile and letter of interest. In your Quarterly Mentoring Session, you will ask your Mentor questions on how best to seek out and respond to board opportunities.

#### **Part Four: Ace Your Board Interview**

Part four has two sessions:

- Virtual Session hosted by WGOB Interim Session Mentees only
  - Key Learning: Ace Board Interviews
- Quarterly Mentoring Session

This Virtual Session will offer practical insights on acing board interviews based on How to Prepare for a Board Interview. In your final Quarterly Mentoring Session, you will ask your Mentor for guidance on preparing for successful board interviews.

#### **Part Five: Wrap Up**

Part five has one session:

 Virtual Session hosted by WGOB - Program Completion & Key Learnings Roundtable - Mentors/Mentees

Take this opportunity to reflect on the program together and celebrate your successes!



## Mentorship Fundamentals

These mentorship fundamentals FAQs will enable you to take full advantage of the **WGOB Mentorship Program** and assist you in your mentoring relationship!

## What is the difference between mentorship and coaching?

It is essential to recognize the difference between mentorship and coaching. Coaches typically work with a learner for a set period to help them develop skills in a specific area. Those skills—and the learning process itself—are defined by the coach.

Mentorship is different. It is a relationship-based experience with specific but wide-ranging goals, and it can last over an extended period. With mentorship, the plans may change, but the Mentee always sets them. The Mentor's role is to support those goals by helping the Mentee build wisdom to apply any situation. The changes that result from mentorship are intrinsic—they come from within the Mentee. <sup>1</sup>

#### What makes a successful mentoring relationship?

The most robust relationships are built on mutual trust and respect. To ensure the best results, both the Mentor and Mentee should feel safe to be vulnerable, open and honest in their interactions.

Equally important is the match-up of skills and experience. Mentorship succeeds when the Mentor has a pool of expertise that is different and greater than the Mentee's own experience. By sharing new perspectives, Mentors can help Mentees build wisdom, improve confidence, explore their strengths and raise their aspirations.

<sup>1</sup> What is the Difference Between Mentorship and Coaching?

(Together Inc., 2019)

#### What are the core attributes of a receptive Mentee?

Successful mentorship relationships require dedicated effort on the part of both parties. A receptive Mentee should have the following attributes:

- *Willingness to learn:* Be eager and prepared to learn from your Mentor. You can demonstrate your enthusiasm by taking the initiative to set goals for your mentoring sessions and establishing a plan for meeting those objectives.
- Willingness and ability to self-evaluate: Approach the experience with openness and be willing to evaluate yourself objectively. You should feel comfortable identifying your strengths and weaknesses and discussing your values and goals.
- **Learning style:** Ensure that you have established a basic understanding of how you learn best and be prepared to communicate your learning style to your Mentor. Understanding your learning style will help you and your Mentor work more effectively together.
- *Time:* Mentorship requires consistent time commitments from both the Mentor and the Mentee.
- **Communication:** Great communication requires thought and attention. Listen to your Mentor actively, ask timely follow-up questions and clarify anything you do not understand.
- **Commitment:** Demonstrate commitment and persistence in the mentoring relationship. The more your Mentor can trust your dedication to the partnership, the more committed they will be to it.
- *Self-confidence:* Be confident enough to be open and candid with your Mentor.
- **Confidentiality:** Always ensure that details and information shared by your Mentor are kept in confidence. Do not be afraid to seek clarity from your Mentor regarding which information is confidential.
- **Courage:** Throughout your relationship, you may face challenges. Be prepared to face those issues with courage and openness as you tackle them with your Mentor.

#### **Rules of Engagement for Your Quarterly Mentoring Sessions**

For the best possible experience, Mentors and Mentees should commit to standard meeting etiquette.

- **Session details:** In your initial conversations, determine what times and dates are appropriate for your Quarterly Mentoring Sessions.
- **Preparation:** Before each Quarterly Mentoring Session, agree on your objectives.
- **Wrap Up:** At the end of each conversation, discuss what you will cover in the next session and confirm the date.
- **Review:** Regularly review your goals/objectives to ensure that they are still meeting both of your needs.

## **Key Resources & Contacts**

The primary resources for the **WGOB Mentorship Program** are:

- How to Get Yourself on a Board e-book
  - To download a complimentary copy of this e-book, click the link above and use code WGOB100.
- WGOB E-Guides
- WGOB: In Conversation

Below are some additional readings to round out your knowledge:

- Are You Ready to Serve on a Board?
- Ways to Position Yourself To Get on a Board
- How To Get On Your First Corporate Board
- Want to Join a Corporate Board? Here's How
- Directors and Officers in Canada
- Financial Intelligence in the Boardroom
- Ethical Intelligence in the Boardroom
- Exploring New Board Opportunities, Being Gracious in Saying "No"
- Are You Diversifying Your Board Portfolio?
- Writing Your First Board Biography Positioning Yourself for Corporate <u>Directorship</u>

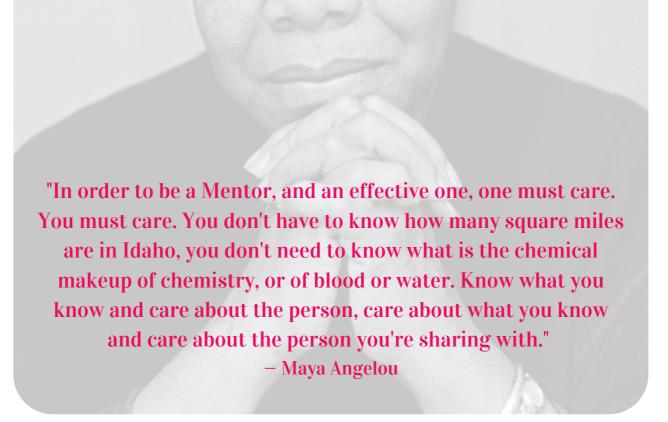
#### **Program Administration and Support**

If you have questions or concerns, please feel free to reach out to **Deborah Rosati**, **Founder & CEO** of **Women Get On Board Inc.** at <a href="mailto:deborah.rosati@womengetonboard.ca">deborah.rosati@womengetonboard.ca</a> or **Laura English**, **Membership & Program Manager** at **Women Get On Board Inc.** at <a href="mailto:laura.english@womengetonboard.ca">laura.english@womengetonboard.ca</a>

## **Conclusion**

Now that you have an overview of the **WGOB Mentorship Program** dates, format and the community—as well as a starting point on expectations, Virtual Session topics, key learnings and fundamentals—you're ready to get started. To help you get the most out of your unique one-year mentorship program, we encourage you to keep this guide on hand as a reference throughout the program.

We look forward to connecting, promoting and empowering you on your board journey!



## Appendix A



Joining a board is about fit and style, and the Board wants to make sure that your style will fit in. To help them decide, think about your network and how you might be connected to any one of the Board members. This is what I call "network mapping." Use your network to map how you might be connected to members of the Board — the more connections you have to the Board the more comfort they can get on how you will fit in. Don't be afraid to ask for introductions!

The purpose of this document is to help Board ready women map through their network to explore board opportunities to find the right connections.

Company (the boards you would like to serve on)	Your network (Decision Makers, Connectors, Mentors, Sponsors and organizations)**Refer to next page for Definitions	Action Plan

#### **Network Mapping-Definition of your network**

#### **Your Network**

To help you map through your network it is important to understand who can help connect you to a board opportunity. Your network can be broken into the following groups:

**Decision Makers-** these are individuals that will make the final decision on who will join their board. Board members, in particular the Chair of the Board, Chair of the Nominating Committee

**Connectors-** these are individuals that will connect you to board members, CEOs and Executives of a company you would like to serve on. Examples-Lawyers, Accountants and Other Professional Service firms and Thought leaders. You can refer to my blog: <a href="https://womengetonboard.ca/the-power-of-connection/">https://womengetonboard.ca/the-power-of-connection/</a>

**Mentors-** these are individuals that inspire others in achieving their best and find joy in encouraging them to make a difference refer to my blog: https://womengetonboard.ca/the-power-of-mentorship/

**Sponsors-** Executive Sponsors inside your company, they are willing to put your name forward for board opportunities. Or they could be individuals you have worked with in the past and they believe in you. When you are looking for a sponsor remember that it is a two way relationship based on mutual respect and trust. You both need to be invested. Your sponsor is putting their name on the line by championing you, so you need to follow through with their advice and work hard to keep your sponsor's good reputation intact.

Refer to my blog the Power of Sponsoring: <a href="https://womengetonboard.ca/the-power-of-sponsorship/">https://womengetonboard.ca/the-power-of-sponsorship/</a>

**Organizations-**Think about the organizations you are affiliated with, your alma mater, not-for-profits, professional organizations/associations and member-based organizations (like- CPA Canada, CBA, GPC, CFA, etc.) and how you can leverage these organizations.

Network mapping your way onto a board is an ongoing process- that you need to be strategic in connecting to your network. To your networking!

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## **Appendix B**



### **WGOB Board Career Planning Tool**

The following exercise will enable you to identify what you bring to the boardroom table, the types of companies and boards you may wish to target, and where you may need to augment your skills.

It will also help you identify what type of company and board you will be best suited for, both from an industry and skills matrix perspectives.

YOUR PROFILE	WHAT CAN YOU OFFER?	DEVELOPMENT PLAN
1.Operating experience	-do you have P&L responsibility? -talk about your leadership roles? -what career highlights and leadership experiences would be beneficial to a corporate board? -knowledge of relevant current or future markets -alliance relationships or key client contacts	
2. Industry Knowledge	-what is your area of industry/market and technologies expertise?	
3. Functional expertise	-what is your areas of functional expertise?	
4. Financial expertise ("audit committee financial expert") see note 1	-what is your relevant financial expertise?	

YOUR PROFILE	WHAT CAN YOU OFFER?	DEVELOPMENT PLAN
5. Network of your contacts	-what networks do you have contacts with that would be useful to a board? (think about the companies you worked/associations you are part of, Not-for Profit work you have done., what Linked in Groups)	
6.What is your personal style/character?	-Collaborative -Strategic-think -Integrity -Courage -Humility -Drive -Accountability	
7. Do you have time to serve	-do you have 200-300 hours to serve on a Board?	
8. What governance education program have you taken?	-are you certified or accredited through either ICD, Directors College or Competent Boards?	
9.What skills can you bring to a small-cap/pre-IPO board?	-understanding of relevant market, trends, new opportunities -key contacts -capital market opportunities as private equity. or VC -M&A -strategic alliances/partnerships -experience with a growing company or taking it public -PR and/or reference clients -tap your network for key hires	

YOUR PROFILE	WHAT CAN YOU OFFER?	DEVELOPMENT PLAN
10. What skills can you bring to a large cap public company board?	-strategic skills -engineering/technical skills -financial expertise -governance expertise -knowledge of current or future markets -government contacts, alliances or key client contacts -relevant experience with issues that the company is facing	
11. What other accomplishments and achievements make you an attractive board candidate?	-educational background and alumni network -current and previous board experience -articles or press releases, speaking engagement -Honours and awards -Professional and non-profit association memberships -References	
What Boards are you interested in?	- identify the companies/and or industries where you could add the greatest value.	
Conduct your due diligence	- review SEC filings/company websites - read analyst reports & articles - look within your network to see if anyone knows the CEO, CFO or members of the board?	

#### Note 1:

The SEC Definition of a Financial Expert:

An audit committee financial expert is defined as a person who has the following attributes: (i) an understanding of generally accepted accounting principles and financial statements; (ii) the ability to assess the general application of such principles in connection with the accounting for estimates, accruals and reserves; (iii) experience preparing, auditing, analyzing or evaluating financial statements that present a breadth and level of complexity of accounting issues that are generally comparable to the breadth and complexity of issues that can reasonably be expected to be raised by the registrants financial statements, or experience actively supervising one or more persons engaged in such activities; (iv) an understanding of internal controls and procedures for financial reporting; and (v) an understanding of audit committee functions. A person must have acquired such attributes through any one or more of the following: 1. Education and experience as a principal financial officer principal accounting officer, controller, public accountant or expertise in one or more positions that involved the performance of similar functions; 2. Experience actively supervising a principal financial officer, principal accounting officer, controller public accountant, auditor or person performing similar functions: 3. Experience overseeing or assessing the performance or companies or public accounts with respect to the preparation, auditing or evaluation of financial statements: or

4. Other relevant experience.

# **Appendix C**



#### **Board Skills Matrix Assessment Tool**

The purpose of this Board skills matrix tool is for you to assess your skills/expertise that you bring to a corporate board to help you articulate your board value proposition. Go through the skills/expertise and rank yourself on a scale of 1 to 3, 3 being the highest level of proficiency (this is where you have expertise). See below in the chart the ranking definitions.

Skills/Expertise	Ranking 1= no proficiency 2= some proficiency 3= expert
Governance	
Board Experience	
Committee Experience	
Chair Experience	
Leadership	
CEO	
coo	
CFO	
Other C-level roles	

Senior Management / Partner	
Relevant Industry Knowledge/Experience	
Mining & Natural Resources	
Financial Services	
Infrastructure	
Real Estate	
Oil & gas	
Consumer	
Health care, Life Sciences	
Technology	
Public sector	
Other:	
Finance and Financial Acumen	
Financial Literacy	
Accounting Designation	
Capital Markets / Financings (Debt, Equity, IPO etc.)	

M&A (JVs, Take-Over Bids, Arrangements, Going Private)	
Operations/Management	
Business Development	
Supply Chain	
Human Resources / Compensation	
Global	
Information Systems / Technology	
Cyber Security	
Sales & Marketing	
Strategic Planning / Leading Growth	
Enterprise Risk Management	
Legal/Government/Environment	
Corporate Law	
Securities Law / Regulations	
Government Policy / Relations	
Health, Safety & Environment	

Environmental, Social & Governance (ESG)- Sustainability	
Other:	
Other	
Diversity	
Other:	

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