

**OFFICE OF ATTORNEY ETHICS
OF THE
SUPREME COURT OF NEW JERSEY**



**RANDOM AUDIT COMPLIANCE PROGRAM
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**OUTLINE OF RECORD KEEPING
REQUIREMENTS UNDER
RPC 1.15 AND R.1:21-6**

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TABLE OF CONTENTS

I) Responsibilities of the Attorney under RPC 1.15 1

 A) Duties imposed by RPC 1.15 1

 B) Summary of Duties..... 1

II) Outline of the Record Keeping Requirements under R.1:21-6 1

 A) Attorney Trust Accounts 1

 B) Attorney Business Accounts 6

 C) Requirements Common to Both Accounts..... 7

III) Mechanics of Attorney Trust Accounting 9

 A) Generally Accepted Accounting Practice 9

 B) Three-Way Reconciliation 10

IV) Key Concepts of Attorney Trust Accounting..... 11

 A) Preliminary Rules..... 11

 B) Key Concepts 11

TABLE OF APPENDICES

RPC 1.15 A

R.1:21-6..... B

Trust Receipts Journal (Sample) C

Trust Disbursement Journal (Sample)..... D

Funds Transfer Request Form D-1

Client Ledger (Sample) E-1 to E-7

Check Stubs (Sample) F

Check (Sample) G

Deposit Slip (Sample) H

Control Sheet (Sample) I

Three-Way Reconciliation Sheet (Sample)..... J

Business Receipts Journal (Sample) K

Business Disbursement Journal (Sample) L

Opinion No. 454 of the Advisory Committee on Professional Ethics M

Deposit Instructions-Unidentified and Unclaimed Trust Funds N

Professional Liability Insurance Requirement O

Certificate of Insurance (Sample) P

The funds in the hands of an attorney that belong to a client or others must be kept inviolate.

[In Re Banner, 31 NJ 24, 28 (1959)]

It is no defense for lawyers to design an accounting system that prevents them from knowing whether they are using client's trust funds. Lawyers have a duty to assure that their accounting practices are sufficient to prevent misappropriation of trust funds.

[In Re Fleischer, Schultz and Schwimer, 102 NJ 440, 447 (1986)].

I. RESPONSIBILITIES OF THE ATTORNEY UNDER RPC 1.15, SAFEKEEPING PROPERTY (see Appendix A)

A. Duties imposed by RPC 1.15

1. Duty to properly maintain required trust and business account books and records set forth in R.1:21-6. [RPC 1.15(d)]
2. Duty to fully account to clients for funds or property entrusted to attorney's care. [RPC 1.15(a)]
3. Duty to notify clients promptly upon receipt of funds or property in which a client has interest. [RPC 1.15(b)]
4. Duty to promptly deliver to the client or third person any funds or other property that the client or third person is entitled to receive. [RPC 1.15(b)]
5. Duty to keep client funds separate from lawyer's own property. [RPC 1.15(a) and (c)]
6. Duty not to use those funds for any purpose whatsoever, other than as directed by the client. [RPC 1.15(b) and (c)]

B. Summary of Duties

1. IDENTIFICATION
2. PRESERVATION
3. ACCOUNTABILITY

II. OUTLINE OF R.1:21-6, THE RECORD KEEPING RULE (see Appendix B)

A. ATTORNEY TRUST ACCOUNTS

1. All funds which an attorney receives while acting in a legal representative capacity on behalf of a client must be placed in an Attorney Trust Account (ATA).

- ii. all funds in which the attorney and client claim an interest arising out of legal representation.
- iii. all funds in which the client and a third party have an interest which come into the attorney's possession during representation of the client.
- iv. general retainers for legal services and advances for costs, where there is an explicit understanding with the client that they will be separately maintained in the ATA.

(b) Permissive Deposits - what may go into ATAs

- i. general retainers for legal services and advances for costs where no explicit understanding has been reached with the client that they will be maintained in either the trust or the business account.
- ii. funds of the lawyer that are reasonably sufficient to pay bank charges (limited to \$250)

(c) Prohibited Deposits - what funds may not go into ATAs

- i. funds coming into the attorney's hands while acting as an executor, administrator, guardian, trustee, receiver, or any similar fiduciary capacity; these funds must be placed into separate fiduciary accounts.
- ii. the attorney's personal funds
- iii. business and investment monies of the attorney
- iv. payroll taxes on employee wages

5. **ATA Bookkeeping in a Nutshell**

- (a) the basic "books" for the ATA are the Receipts Journal and the Disbursements Journal, also known as the books of original entry in a double-entry bookkeeping system, since it is upon these journals that receipts and disbursements are initially entered.
- (b) the secondary books for the ATA are the individual client ledgers which collectively comprise the Client Trust Ledger; these are also known as the subsidiary ledgers since, after entries first are posted to the appropriate journal, the same entries then are made to these ledgers.

- v. Appendix D-1 is a sample of a Funds Transfer Request Form.
- (c) Client Trust Ledger - for each ATA which an attorney maintains, there must be a Client Trust Ledger containing separate pages, sheets or cards for each individual client matter for which funds have been received into the account.
- i. the following details are required to be recorded on the individual client ledger for each receipt to or disbursement from that sub-account.
 - (1) client matter
 - (2) date of deposit or withdrawal
 - (3) source of deposit funds or explanation of credit
 - (4) check number for withdrawals
 - (5) payee of withdrawals and description/purpose
 - (6) amount of deposit or withdrawal
 - ii. the running balance of funds held for each client matter must be kept on the individual client ledger.
 - iii. Appendices E-1 through E-7 are samples of individual client trust ledger pages, sheets or cards and collectively represent a sample of a Client Trust Ledger.
- (d) Trust Checkbook - only pre-numbered checks may be used and a running checkbook balance must always be maintained on the check stubs; see samples at Appendices F and G
- i. Deposit Slips - items deposited must be identified by client name or file number on the duplicate deposit slip, and the slips must be retained with the accounting records; see sample at Appendix H (Note: the bank identification code on the check being deposited may also be put on the deposit slip for identification purposes) All checks, withdrawals, and deposit slips shall include a distinct area identifying the client's name or file number.
 - ii. Schedule of Client Trust Ledger Balances
 - (1) a listing of the balances taken from all open client trust ledgers must be made at least monthly and added up.
 - (2) the total of all individual ledger balances should always agree to the checkbook balance.

- (b) Payroll and other business expenses may also be processed through and ABA, but it is often more practical for the attorney to establish separate accounts for these purposes.
2. Attorneys may maintain more than one ABA
 3. The basic requirements for ABAs are the same as those ATAs (see above) with the following differences:
 - (a) The ABA must be designated
 - “ATTORNEY BUSINESS ACCOUNT”
 - “ATTORNEY PROFESSIONAL ACCOUNT” or
 - “ATTORNEY OFFICE ACCOUNT”
 - (b) Secondary designations, e.g. “Attorney Business Account – Retainers” are permissible
 - (c) A non-attorney (e.g., a secretary) may be signatory on an ABA.
 4. Funds which may never go into an ABA
 - (a) Client trust funds
 - (b) Funds held by the attorney in another fiduciary capacity (e.g. executor, guardian, receiver or trustee); these funds must be placed into separate fiduciary accounts
 5. Required Bookkeeping Records for ABAs
 - (a) Business Receipts Journals (see sample at Appendix K)
 - (b) Business Disbursements Journal (see sample at Appendix L)
 - (c) Business Checkbook with Deposit Slips and Reconciliations
 - (d) Other required records for ABAs – same as ATAs (see above)
 6. Interest - Bearing ABAs
 - (a) ABAs may be interest - bearing
 - (b) Attorneys may retain the interest earned on these accounts.

C. REQUIREMENTS COMMON TO BOTH ACCOUNTS

1. The financial books and records for ATAs and ABAs

9. Unidentified and Unclaimed Trust Funds Accumulations and Trust Funds Held for Missing Owners: These balances may be paid to the Clerk of the Superior Court, when supported by a detailed affidavit which avers that reasonable search, inquiry, and notice have been made without success, after the funds have been held in the trust account for two years. (See Deposit Instructions at Appendix N)

III. MECHANICS OF TRUST ACCOUNTING

A. GENERALLY ACCEPTED ACCOUNTING PRACTICE

1. R.1:21-6 provides that the accounting records required under this rule shall be maintained in accordance with "Generally Accepted Accounting Practice": (GAAP)
2. Enter receipts and disbursements into your bookkeeping records in the following manner to comply with GAAP
 - (a) **Receipts**
 - i. Prepare and date deposit slip, and identify client matter(s) by file number or client name on same
 - ii. Record receipt of funds on checkstubs and enter running checkbook balance
 - iii. Record receipt of funds in Trust Receipts Journal
 - iv. Record receipt of funds on individual client trust ledgers and show current balance on each individual ledger
 - (b) **Disbursements**
 - i. Prepare check and identify client matter by file number or client name, and indicate purpose of disbursement on same
 - ii. Subtract amount of each check drawn and enter running balance on checkstubs
 - iii. Record check disbursements in the Trust Disbursements Journal
 - iv. Record check disbursements on individual client trust ledgers and show current balance on each individual ledger.

IV. KEY CONCEPTS IN ATTORNEY TRUST ACCOUNTING

A. PRELIMINARY RULES

1. Record Contemporaneously-within 24 hours of the event
2. Record all figures exactly-no "rounding off" permitted

B. KEY CONCEPTS

1. Separate Clients are Separate Accounts
 - (a) each client's funds must be looked at as separate from those of all other client's
 - (b) you can never use one client's funds to satisfy the obligations of another client
 - (c) there is no exception to this rule which has to do with certified uncollected funds in real estate matter; this is explained in Opinion 454 (see Appendix M)
2. You Can't Spend What You Don't Have
 - (a) you cannot disburse more for a client than you have on deposit to that client's credit.
 - (b) the total amount of other clients' funds available is irrelevant
3. Timing is Everything
 - (a) you cannot disburse on deposits made on behalf of clients until the checks or settlement drafts which comprise the deposits "clear" (are "collected" in bank parlance) and are credited to your trust account
 - (b) know your bank's closing times for crediting of deposits
4. Always Maintain an Audit Trail
 - (a) an audit trail is the combination of (1) bank created records, such as bank statements, deposit slips, canceled checks, etc., (2) journal entries recorded in the receipts and disbursements journals, and (3) ledger entries recorded in the client ledger, that together make it possible to trace what happened to client monies handled by an attorney.
 - (b) on every deposit slip the client name or file number should appear next to the amount being deposited on that client's behalf.

RULE OF PROFESSIONAL CONDUCT 1.15

Safekeeping Property

(a) A lawyer shall hold property of clients or third persons that is in a lawyer's possession in connection with a representation separate from the lawyer's own property. Funds shall be kept in a separate account maintained in a financial institution in New Jersey. Funds of the lawyer that are reasonably sufficient to pay bank charges may, however, be deposited therein. Other property shall be identified as such and appropriately safeguarded. Complete records of such account funds and other property shall be kept by the lawyer and shall be preserved for a period of seven years after the event that they record.

(b) Upon receiving funds or other property in which a client or third person has an interest, a lawyer shall promptly notify the client or third person. Except as stated in this rule or otherwise permitted by law or by agreement with the client, a lawyer shall promptly deliver to the client or third person any funds or other property that the client or third person is entitled to receive.

(c) When in the course of representation a lawyer is in possession of property in which both the lawyer and another person claim interests, the property shall be kept separate by the lawyer until there is an accounting and severance of their interests. If a dispute arises concerning their respective interests, the portion in dispute shall be kept separate by the lawyer until the dispute is resolved.

(d) A lawyer shall comply with the provisions of R. 1:21-6 ("Recordkeeping") of the Court Rules.

1:21-6. Recordkeeping; Examination of Records

(a) Required Trust and Business Accounts. Every attorney who practices in this state shall maintain in a financial institution in New Jersey, in the attorney's own name, or in the name of a partnership of attorneys, or in the name of the professional corporation of which the attorney is a member, or in the name of the attorney or partnership of attorneys by whom employed:

(1) a trust account or accounts, separate from any business and personal accounts and from any fiduciary accounts that the attorney may maintain as executor, guardian, trustee, or receiver, or in any other fiduciary capacity, into which trust account or accounts funds entrusted to the attorney's care shall be deposited; and

(2) a business account into which all funds received for professional services shall be deposited.

One or more of the trust accounts shall be the IOLTA account or accounts required by Rule 1:28A.

Other than fiduciary accounts maintained by an attorney as executor, guardian, trustee, or receiver, or in any other similar fiduciary capacity, all attorney trust accounts, whether general or specific, as well as all deposit slips and checks drawn thereon, shall be prominently designated as an "Attorney Trust Account." Nothing herein shall prohibit any additional descriptive designation for a specific trust account. All business accounts, as well as all deposit slips and all checks drawn thereon, shall be prominently designated as an "Attorney Business Account," an "Attorney Professional Account," or an "Attorney Office Account." The IOLTA account or accounts shall each be designated "IOLTA Attorney Trust Account."

The names of institutions in which such primary attorney trust and business accounts are maintained and identification numbers of each account shall be recorded on the annual registration form filed with the annual payment, pursuant to Rule 1:20-1(b) and Rule 1:28-2, to the Disciplinary Oversight Committee and the New Jersey Lawyers' Fund for Client Protection. Such information shall be available for use in accordance with paragraph (h) of this rule. For all IOLTA accounts, the account numbers, the name the account is under, and the depository institution shall be indicated on the registration statement. The signed annual registration statement required by Rule 1:20-1(c) shall constitute authorization to depository institutions to convert an existing non-interest bearing account for nominal or short-term funds to an IOLTA account.

(b) Account Location; Financial Institution's Reporting Requirements. An attorney trust account shall be maintained only in New Jersey financial institutions approved by the Supreme Court, which shall annually publish a list of such approved institutions. A financial institution shall be approved if it shall file with the Supreme Court an agreement, in a form provided by the Court, to report to the Office of Attorney Ethics in the event any properly payable attorney trust account instrument is presented against insufficient funds,

Appendix B

irrespective of whether the instrument is honored; any such agreement shall apply to all branches of the financial institution and shall not be canceled except on thirty days' notice in writing to the Office of Attorney Ethics. The agreement shall further provide that all reports made by the financial institution shall be in the following format: (1) in the case of a dishonored instrument, the report shall be identical to the overdraft notice customarily forwarded to the depositor; (2) in the case of instruments that are presented against insufficient funds but which instruments are honored, the report shall identify the financial institution, the attorney or law firm, the account number, the date of presentation for payment, and the date paid, as well as the amount of the overdraft created thereby. Such reports shall be made simultaneously with, and within the time provided by law for, notice of dishonor, if any; if an instrument presented against insufficient funds is honored, then the report shall be made within five banking days of the date of presentation for payment against insufficient funds.

In addition, each financial institution approved by the Supreme Court must co-operate with the IOLTA Program, and must offer an IOLTA account to any attorney who wishes to open one. Nothing herein shall prevent an attorney from establishing a separate interest-bearing account for an individual client in accordance with these rules, providing that all interest earned shall be the sole property of the client and may not be retained by the attorney.

In addition to the reports specified above, approved financial institutions shall agree to cooperate fully with the Office of Attorney Ethics and to produce any attorney trust account or attorney business account records on receipt of a subpoena therefor. Digital images of these records may be maintained by financial institutions provided that: (a) imaged copies of checks shall, when printed (including, but not limited to, when images are provided to the attorney with a monthly statement or otherwise or when subpoenaed by The Office of Attorney Ethics), be limited to no more than two checks per page (showing the front and back of each check) and (b) all digital records shall be maintained for a period of seven years. Nothing herein shall preclude a financial institution from charging an attorney or law firm for the reasonable cost of producing the reports and records required by this Rule. Every attorney or law firm in this state shall be conclusively deemed to have consented to the reporting and production requirements mandated by this Rule.

(c) Required Bookkeeping Records.

(1) Attorneys, partnerships of attorneys and professional corporations who practice in this State shall maintain in a current status and retain for a period of 7 years after the event that they record:

(A) appropriate receipts and disbursements journals containing a record of all deposits in and withdrawals from the accounts specified in paragraph (a) of this rule and of any other bank account which concerns or affects their practice of law, specifically identifying the date, source and description of each item deposited as well as the date, payee and purpose of each disbursement. All trust account receipts shall be deposited intact and the duplicate deposit slip shall be sufficiently detailed to identify each item. All trust account withdrawals shall be made only by attorney authorized financial institution transfers as

stated below or by check payable to a named payee and not to cash. Each electronic transfer out of an attorney trust account must be made on signed written instructions from the attorney to the financial institution. The financial institution must confirm each authorized transfer by returning a document to the attorney showing the date of the transfer, the payee, and the amount. Only an attorney admitted to practice law in this state shall be an authorized signatory on an attorney trust account, and only an attorney shall be permitted to authorize electronic transfers as above provided; and

(B) an appropriate ledger book, having at least one single page for each separate trust client, for all trust accounts, showing the source of all funds deposited in such accounts, the names of all persons for whom the funds are or were held, the amount of such funds, the description and amounts of charges or withdrawals from such accounts, and the names of all persons to whom such funds were disbursed. A regular trial balance of the individual client trust ledgers shall be maintained. The total of the trial balance must agree with the control figure computed by taking the beginning balance, adding the total of moneys received in trust for the client, and deducting the total of all moneys disbursed; and

(C) copies of all retainer and compensation agreements with clients; and

(D) copies of all statements to clients showing the disbursement of funds to them or on their behalf; and

(E) copies of all bills rendered to clients; and

(F) copies of all records showing payments to attorneys, investigators or other persons, not in their regular employ, for services rendered or performed; and

(G) originals of all checkbooks with running balances and check stubs, bank statements, prenumbered cancelled checks and duplicate deposit slips, except that, where the financial institution provides proper digital images or copies thereof to the attorney, then these digital images or copies shall be maintained; all checks, withdrawals and deposit slips, when related to a particular client, shall include, and attorneys shall complete, a distinct area identifying the client's last name or file number of the matter; and

(H) copies of all records, showing that at least monthly a reconciliation has been made of the cash balance derived from the cash receipts and cash disbursement journal totals, the checkbook balance, the bank statement balance and the client trust ledger sheet balances; and

(I) copies of those portions of each client's case file reasonably necessary for a complete understanding of the financial transactions pertaining thereto.

(2) ATM or cash withdrawals from all attorney trust accounts are prohibited.

(3) No attorney trust account shall have any agreement for overdraft protection.

(d) Type and Availability of Bookkeeping Records. The financial books and other records required by paragraphs (a) and (c) of this rule shall be maintained in accordance with generally accepted accounting practice. Bookkeeping records may be maintained by computer provided they otherwise comply with this rule and provided further that printed copies and computer files in industry-standard formats can be made on demand in accordance with this section or section (h). They shall be located at the principal New Jersey office of each attorney, partnership or professional corporation and shall be available for inspection, checks for compliance with this Rule and copying at that location by a duly authorized representative of the Office of Attorney Ethics. When made available pursuant to this rule, all such books and records shall remain confidential except for the purposes thereof or by direction of the Supreme Court, and their contents shall not be disclosed by anyone in such a way as to violate the attorney-client privilege.

(e) Dissolutions. Upon the dissolution of any partnership of attorneys or of any professional corporation, the former partners or shareholders shall make appropriate arrangements for the maintenance by one of them or by a successor firm of the records specified in paragraph (c) of this rule.

(f) Attorneys Practicing With Foreign Attorneys or Firms. All of the requirements of this rule shall be applicable to every attorney rendering legal services in this State regardless whether affiliated with or otherwise related in any way to an attorney, partnership, legal corporation, limited liability company, or limited liability partnership formed or registered in another state.

(g) Attorneys Associated With Out of State Attorneys. An attorney who practices in this State shall maintain and preserve for 7 years a record of all fees received and expenses incurred in connection with any matter in which the attorney was associated with an attorney of another state.

(h) Availability of Records. Any of the records required to be kept by this rule shall be produced in response to a subpoena duces tecum issued in connection with an ethics investigation or hearing pursuant to R. 1:20-1 to 1:20-11, or shall be produced at the direction of the Disciplinary Review Board or the Supreme Court. They shall be available upon request for review and audit by the Office of Attorney Ethics. Every attorney shall be required to cooperate and to respond completely to questions by the Office of Attorney Ethics regarding all transactions concerning records required to be kept under this rule. When so produced, all such records shall remain confidential except for the purposes of the particular proceeding and their contents shall not be disclosed by anyone in such a way as to violate the attorney-client privilege. When produced or examined during the course of a disciplinary or random audit, both the attorney or law firm and the producers and licensors of computerized software shall be conclusively deemed to have consented to the use of said software by disciplinary authorities as evidence during the course of the disciplinary proceeding.

(i) Disciplinary Action. An attorney who fails to comply with the requirements of this rule in respect of the maintenance, availability and preservation of accounts and records or who

fails to produce or to respond completely to questions regarding such records as required shall be deemed to be in violation of R.P.C. 1.15(d) and R.P.C. 8.1(b).

(j) Unidentifiable and Unclaimed Trust Fund Accumulations and Trust Funds Held for Missing Owners. When, for a period in excess of 2 years, an attorney's trust account contains trust funds which are either unidentifiable, unclaimed, or which are held for missing owners, such funds shall be so designated. A reasonable search shall then be made by the attorney to determine the beneficial owner of any unidentifiable or unclaimed accumulation, or the whereabouts of any missing owner. If the beneficial owner of an unidentified or unclaimed accumulation is determined, or if the missing beneficial owner is located, the funds shall be delivered to the beneficial owner when due. Trust funds which remain unidentifiable or unclaimed, and funds which are held for missing owners, after being designated as such, may, after the passage of 1 year during which time a diligent search and inquiry fails to identify the beneficial owner or the whereabouts of a missing owner, be paid to the Clerk of the Superior Court for deposit with the Superior Court Trust Fund. The Clerk shall hold the same in trust for the beneficial owners or for ultimate disposition as provided by order of the Supreme Court. All applications for payment to the Superior Court Clerk under this section shall be supported by a detailed affidavit setting forth specifically the facts and all reasonable efforts of search, inquiry and notice. The Clerk of the Superior Court may decline to accept funds where the petition does not evidence diligent search and inquiry or otherwise fails to conform with this section.

TRUST RECEIPTS BOOK

MONTH OF: March

20 xx

DATE	SOURCE	CLIENT	CASE # OR FILE #	AMOUNT	DEPOSIT
3/1	Aetna Casualty Ins.	John Smith	15-101	30,000.00	30,000.00
3/2	James & Mary Jones	Brown to Jones	14-200	5,000.00	
3/3	Handy Tool Co.	ABC Tool Corp.	15-210	1,500.00	6,500.00
3/19	PNC Bank	Gray fr. White	15-320	60,000.00	
3/19	Jersey Mortgage Co.	Gray fr. White	15-320	40,000.00	
3/19	Joseph Gray	Gray fr. White	15-320	10,000.00	110,000.00
3/30	Sally Green	Green vs. Green	14-110	4,300.00	4,300.00
		Totals		150,800.00	150,800.00

TRUST DISBURSEMENTS BOOK

20 xx

MONTH OF: March

DATE	CHECK NO.	PAYEE	PURPOSE	CLIENT	CASE # OR FILE #	AMOUNT
3/12	710	John Smith	Settlement	John Smith	15-120	20,000
3/12	711	Joe Lawyer	Fee	John Smith	15-120	10,000
3/13	712	VOID				-
3/14	713	ABC Tool Corp.	Proceeds	ABC Tool	14-215	1,050.00
3/14	714	Joe Lawyer	Fee	ABC Tool	14-215	450.00
3/15	-	Void ck. #507 dated 1/12/xx		Williams Co.	15-125	(400.00)
3/15	715	Apex Co.	Replace 507	Williams Co.	15-125	400.00
3/20	716	William Penn Savings	Payoff	Gray/White	15-320	50,000.00
3/20	717	Sam White	Proceeds	Gray/White	15-320	35,000.00
3/20	718	Re/Max Realty	Commission	Gray/White	15-320	5,000.00
3/20	719	Joe Lawyer	Fee	Gray/White	15-320	600.00
3/30	S/C	Bank Charge		Atty. Funds		50
				Totals		122,150.00

WIRE TRANSFER REQUEST FORM

Section A: Customer Information

Account Number

Name(as it appears on your account)

Address

City

State

Zip Code

Wire Amount

Date and Time of Wire Request

Daytime Phone

Alternate Phone

Section B: Receiver Information

Bank Name & Address

Bank Routing Number (ABA)

Beneficiary's Name

Beneficiary's Address

Beneficiary's Account Number

Further Credit or Special Instructions

Section C: International Wires

Int'l Bank Name and address

International Bank Account number (IBAN)

SWIFT code

Bank Code

City

Country

Currency

US Corresponding Bank Name (If applicable)

US Corresponding Routing Number (ABA-if applicable)

I have read and understand the contents of the attached agreement. By signing below, I agree to all terms and conditions set forth and certify that the information accurately reflects the transaction I desired.

Customer Signature

Date

CLIENTS' TRUST LEDGER

BROWN to JONES

14-200

NAME OF CLIENT

FILE OR CASE NUMBER

REAL ESTATE SALE

LEGAL MATTER OR ADVERSE PARTY

DATE	DESCRIPTION OF TRANSACTION	CHECK NO.	FUNDS PAID	FUNDS RECEIVED	BALANCE
3/2/20xx	James & Mary Jones Deposit			5,000.00	5,000.00

CLIENTS' TRUST LEDGER

ABC TOOL CORP.

14-215

NAME OF CLIENT

FILE OR CASE NUMBER

COLLECTIONS

LEGAL MATTER OR ADVERSE PARTY

DATE	DESCRIPTION OF TRANSACTION	CHECK NO.	FUNDS PAID	FUNDS RECEIVED	BALANCE
3/3/20xx	Handy Tool Co.			1,500.00	1,500.00
3/14/20xx	ABC Tool-Proceeds	713	1,050.00		450.00
3/14/20xx	Joe Lawyer - Fee	714	450.00		-0-

CLIENTS' TRUST LEDGER

GRAY from WHITE

15-320

NAME OF CLIENT

FILE OR CASE NUMBER

REAL ESTATE PURCHASE

LEGAL MATTER OR ADVERSE PARTY

DATE	DESCRIPTION OF TRANSACTION	CHECK NO.	FUNDS PAID	FUNDS RECEIVED	BALANCE
3/19/20xx	PNC Bank			60,000.00	60,000.00
3/19/20xx	Jersey Mortgage Co.			40,000.00	100,000.00
3/19/20xx	Joseph Gray			10,000.00	110,000.00
3/20/20xx	William Penn Savings - payoff	716	50,000.00		60,000.00
3/20/20xx	Sam White - Proceeds	717	35,000.00		25,000.00
3/20/20xx	Re/Max Realty - Commission	718	5,000.00		20,000.00
3/20/20xx	Joe Lawyer - Fee	719	600.00		19,400.00

CLIENTS' TRUST LEDGER

JOHN SMITH

15-120

NAME OF CLIENT

FILE OR CASE NUMBER

PERSONAL INJURY

LEGAL MATTER OR ADVERSE PARTY

DATE	DESCRIPTION OF TRANSACTION	CHECK NO.	FUNDS PAID	FUNDS RECEIVED	BALANCE
3/1/20xx	Aetna Casualty Ins.			30,000.00	30,000.00
3/12/20xx	John Smith - Proceeds	710	20,000.00		10,000.00
3/12/20xx	Joe Lawyer - Fee	711	10,000.00		-0-

CLIENTS' TRUST LEDGER

WILLIAMS CO. 15-125
NAME OF CLIENT **FILE OR CASE NUMBER**

RETAINER
LEGAL MATTER OR ADVERSE PARTY

DATE	DESCRIPTION OF TRANSACTION	CHECK NO.	FUNDS PAID	FUNDS RECEIVED	BALANCE
1/5/20xx	Williams Co.			400.00	400.00
1/12/20xx	Apex Co.	507	400.00		-0-
3/15/20xx	To Void Check #507	507	(400.00)		400.00
3/15/20xx	Apex Co. - Replace Ck. #507	715	400.00		-0-

CLIENTS' TRUST LEDGER

14-110
FILE OR CASE NUMBER

GREEN vs. GREEN
NAME OF CLIENT

MATRIMONY
LEGAL MATTER OR ADVERSE PARTY

DATE	DESCRIPTION OF TRANSACTION	CHECK NO.	FUNDS PAID	FUNDS RECEIVED	BALANCE
2/25/20xx	Sally Green - Proceeds sale of prop.			45,000.00	45,000.00
3/30/20xx	Sally Green			4,300.00	49,300.00

CLIENTS' TRUST LEDGER

JOE LAWYER

NAME OF CLIENT

FILE OR CASE NUMBER

ATTY. FUNDS FOR BANK CHARGES

LEGAL MATTER OR ADVERSE PARTY

DATE	DESCRIPTION OF TRANSACTION	CHECK NO.	FUNDS PAID	FUNDS RECEIVED	BALANCE
1/24/20xx	Business Acct. Ck. #535			200.00	200.00
3/31/20xx	Bank Service Charge		50.00		150.00

8402
 68-2712
 JOHN A. LAWYER, ESQ.
 ATTORNEY TRUST ACCOUNT
 DATE May 13, 20XX
 PAY TO THE ORDER OF Collector, City of Trenton DOLLARS 3,200.00
Thirty-Two Hundred and 00/100
 WACHOVIA
 Wachovia Bank, N.A.
 WACHOVIA.com
 FOR Sands (T-980) Taxes
 #00008102# 102120002512000930345516#

8403
 68-2712
 JOHN A. LAWYER, ESQ.
 ATTORNEY TRUST ACCOUNT
 DATE May 20, 20XX
 PAY TO THE ORDER OF John A. Lawyer DOLLARS 1,300.00
Thirteen Hundred and 00/100
 WACHOVIA
 Wachovia Bank, N.A.
 WACHOVIA.com
 FOR Smith (L1011) Legal Fee
 #00008103# 102120002512000930345516#

8404
 68-2712
 JOHN A. LAWYER, ESQ.
 ATTORNEY TRUST ACCOUNT
 DATE May 20, 20XX
 PAY TO THE ORDER OF John Smith DOLLARS 3,700.00
Thirty-Seven Hundred and 00/100
 WACHOVIA
 Wachovia Bank, N.A.
 WACHOVIA.com
 FOR Smith (L1011) Bal. of Settlement
 #00008104# 102120002512000930345516#

BAL. BROTT FORD	12,500.00
DEPOSITS	
DATE <u>May 13, 20XX</u>	
TO <u>Collector, City of Trenton</u>	5,000.00
FOR <u>Sands (T-980)</u>	17,500.00
<u>Taxes</u>	3,200.00
TAX DEDUCTIBLE	
BALANCE	14,300.00

BAL. BROTT FORD	14,300.00
DEPOSITS	
DATE <u>May 20, 20XX</u>	
TO <u>John A. Lawyer</u>	1,300.00
FOR <u>Smith (L1011)</u>	14,300.00
<u>Legal Fee</u>	1,300.00
TAX DEDUCTIBLE	
BALANCE	13,000.00

BAL. BROTT FORD	13,000.00
DEPOSITS	
DATE <u>May 20, 20XX</u>	
TO <u>John Smith</u>	3,700.00
FOR <u>Smith (L1011)</u>	13,000.00
<u>Bal. of Settlement</u>	3,700.00
TAX DEDUCTIBLE	
BALANCE	9,300.00

Appendix F

Trust Account Check

Trust Account
Designation



Payee



Bank
Identification
Code



JOHN A. LAWYER, ESQ. ATTORNEY TRUST ACCOUNT		Number 8402
DATE <u>May 13, 20XX</u>		16-2211
PAY TO THE ORDER OF	Collector, City of Trenton	\$ 3,200.00
Thirty-Two Hundred and 00/100		DOLLARS
WACHOVIA Wachovia Bank, N.A. wachovia.com		
FOR <u>Sands (T-980) Taxes</u>		⑈
⑈15460800025120002100⑈		



Client Matter & Purpose



Account Number

Prepared By: _____

Deposited By: _____

BAG #: _____

DATE ----- DATE May 2, 20XX

DEPOSIT TICKET

	DOLLARS	CENTS
CURRENCY		
COINS		
CHECKS LIST EACH SEPARATELY		
1 SMITH	\$ 5,000	00
2 55-113/212		
3		
4 JONES	\$10,000	00
5 51-98/212		
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CLIENT MATTER-----
BANK ID CODE-----

INDIVIDUAL
DEPOSIT AMOUNT

⑆540060102⑆

ATTORNEY TRUST
DESIGNATION-----

ATTORNEY TRUST
ACCOUNT



TOTAL \$15,000.00

DEPOSIT TOTAL-----

PLEASE REMEMBER THAT ALL ITEMS ARE PERSONALLY ENDORSED. LIST EACH CHECK SEPARATELY.

TOTAL
ITEMS

TRUST ACCOUNT RECEIPTS / DISBURSEMENTS CONTROL SHEET

FOR: 20 xx

MONTH	<u>TRUST FUNDS</u>		BALANCE
	RECEIVED	DISBURSED	
JANUARY			
FEBRUARY			\$42,500.00
MARCH	\$150,800.00	\$122,150.00	\$73,850.00
APRIL			
MAY			
JUNE			
JULY			
AUGUST			
SEPTEMBER			
OCTOBER			
NOVEMBER			
DECEMBER			
TOTALS			

THREE-WAY RECONCILIATION

Attorney Trust Account

Month of March 20 xx

I.	<u>Book Balance</u>	
	A. Balance from Previous Month	\$45,200.00
	B. Receipts	150,800.00
	C. Disbursements	(122,150.00)
	D. Balance at End of Month	<u>\$73,850.00</u>
II.	<u>Bank Balance</u>	
	A. Balance per Bank Statement	\$74,550.00
	B. Add: Deposits-in-Transit	
	date: 3/31/xx	4,300.00
	C. Subtract: Outstanding Checks	
	check #: 718	<u>(5,000.00)</u>
	D. Reconciled Bank Balance	<u>\$73,850.00</u>
III.	<u>Client Trust Ledger Balances</u>	
	A. Client name:	
	Brown to James	\$5,000.00
	Gray from White	19,400.00
	Green v. Green	49,300.00
	Attorney funds for bank charges	<u>150.00</u>
	B. Total of Client Trust Ledgers	<u>\$73,850.00</u>

Appendix J

BUSINESS RECEIPTS BOOK

MONTH OF: _____

20 xx

DATE	RECEIVED FROM	CLIENT OR FILE NO.	FEE INCOME			COSTS RECOVERED	OTHER		TOTAL RECEIPTS	TOTAL DEPOSIT
			TRUST ACCOUNT	OTHER BILLINGS	MISC.		ITEM	AMT.		

BUSINESS DISBURSEMENTS BOOK

MONTH OF: _____ 20 XX

DATE	PAID TO	CHECK NO.	AMOUNT OF CHECK	COSTS ADVANCED		DRAWING ACCOUNT	SALARIES	TRAVEL	OTHER	
				CLIENT	AMT.				AMT.	ITEM

Appendix L

OPINION 454

Attorney's Trust Account - Immediate Drawing Upon Depositing Client's Check

We are asked whether it is ethical for an attorney to deposit funds belonging to a client in the attorney's trust account and to make immediate disbursement from this fund on behalf of the client. This practice usually arises in the context of a title closing, but there are, of course, many other circumstances in which this procedure is followed.

R. 1:21-6(a)(1) and DR 9-102 require that an attorney maintain a separate account for funds of his clients entrusted to his care. He must maintain an appropriate book in which the funds belonging to each client are separately identified. It goes without saying that the funds deposited for a particular client must be used for the benefit of that client and for no other purpose. Many attorneys have substantial sums in their trust account at all times, sums which belong to several clients. Some part of these monies are "collected funds," i.e. funds which represent checks deposited in the account which have had ample time to clear and have thus been properly credited to the attorney's trust account. Depending usually on the distance the drawee bank is from the attorney's bank, it may take from five to ten business days for a check to clear, or from one to two calendar weeks. It is obvious, therefore, that a check drawn on the attorney's trust account for client A the same day client A's check is deposited in this account is drawn on funds which belong to other clients of the attorney.

We are aware of the fact that the foregoing practice is one of long standing in probably universal use not only in New Jersey but elsewhere. We also believe that most attorneys who follow this practice do so only where the checks involved are bank, cashier's or certified checks. Because this procedure is so widespread in title closings, to condemn it as unethical may lead to severe disruption in the handling of title closings and other matters. We suggest first, however, that there are other ways to handle these closings, none of which is entirely satisfactory. Three possibilities come to mind: (1) escrow closings in which no funds are disbursed and no closing completed until all funds have cleared; (2) pre-arrangement by the attorneys involved so that the necessary closing figures are known far enough in advance for the parties to provide funds in such a manner as to obviate the necessity of using the trust account (undoubtedly this would require cooperation of the bank mortgagee which may be asked to provide mortgage funds in several checks); (3) establishment of an account by the attorney of his own funds which can be used to accommodate a client when there is no other solution. Recognizing the problems which would arise were the present practice disapproved in its entirety, it is our opinion that where one of the foregoing solutions is not feasible, the use of bank certified or cashier's checks should be permitted to avoid disruptions in title closings and in the interest of accommodating all clients. Such checks are the obligations of the bank and not simply of a private party. Drawing immediately upon their deposit entails a minimal risk.

The practice which is sanctioned by this opinion has the effort of drawing on unsegregated trust funds of all clients for the benefit of a particular client whose matter is

closing. The reduction thus resulting in available trust funds is eliminated shortly thereafter when the bank, certified or cashier's check clears. The justification for what would otherwise be an unauthorized invasion of trust funds consists of the almost nonexistent risk that such bank, certified or cashier's checks will not clear along with the overriding commercial need of all clients that such a practice be continued. Because the practice is so well known and widespread it is fair to assume that clients have implicitly consented to the negligible risk involved in drawing against such checks which have not yet cleared. Of course, any client who explicitly requests that trust funds deposited for his benefit not be subjected to the practice is entitled to have his funds segregated. A consequence of such segregation would be that client, if involved in a transaction where closing depends upon the issuance of trust checks that have not yet cleared, would have to take special arrangements similar to one of those suggested earlier in this opinion. In other words, a client who does not want to take the negligible risks involved in the unsegregated fund will not receive the substantial benefit of the practice discussed in this opinion. Approval of the practice referred to herein is limited strictly to real estate or commercial closing transactions representing the consummation of an agreement resulting in transfers of property or interests in property whether they be real estate, personal property or a combination of both, including sales of businesses where it is either essentially or commercially desirable that trustee checks be issued against certified, bank or cashier's checks that have not cleared. Drawing on trust funds for other purposes, such as the disbursement of the settlement proceeds of a negligence case, regardless of whether certified, cashier's or bank checks have been deposited but have not yet cleared, is not proper.

We wish to make it clear that the practice we are approving relates only to the use of bank, cashier's or certified checks. We consider the practice of drawing against personal checks to cover miscellaneous items at closing or for any other purpose, regardless of the amount, to be unethical. While these amounts may be small in relation to the size of some trust accounts, the same amount may be large in relation to other trust accounts. Drawing against such personal checks creates a substantial risk of loss of trust funds deposited in the account for other clients, a risk not in any way justified by necessities of the situation. Accordingly, such practice is disapproved.

OPINION 454 (Amendment)

The Advisory Committee on Professional Ethics has received numerous inquiries concerning its holding in the above matter because the use of checks of savings and loan associations, state or federally-chartered, in connection with real estate or commercial closing transactions was not sanctioned. After careful review of the problems which have arisen because of this exclusion, the Committee has decided that the use of such checks should be approved. Therefore, the first sentence of the last paragraph of Opinion 454 is expanded to read as follows:

"We wish to make it clear that the practice we are approving relates only to the use of bank, savings and loan (state or federal), cashiers' or certified checks."

DEPOSITS OF UNCLAIMED FUNDS IN ATTORNEY TRUST ACCOUNTS¹

Rule 1:21-6(j) authorizes an attorney to deposit certain funds which are in his or her trust account that may not otherwise be disbursed to a client or on behalf of a client. The rule establishes a three-step process that must be completed prior to submitting the funds for deposit:

- 1. Step One:** The attorney must identify those funds which have been unclaimed or in which ownership is unidentified or which are held for a missing owner. The funds must have been in the attorney trust account for more than two years, after which they may be designated by the attorney as suitable for deposit with the Court.
- 2. Step Two:** The attorney must maintain the designated funds for a period of one (1) year during which time he/she must conduct a reasonable search for the beneficial owner(s) of the funds. If the ownership of the funds is in question, a diligent effort must be made to determine ownership. If the owner(s) of the funds is known, a diligent search of their whereabouts must be conducted.
- 3. Step Three:** If the funds remain unidentifiable, are unclaimed, or the owner(s) cannot be located, they may be deposited into the Superior Court Trust Fund. The attorney must complete a detailed affidavit setting forth the amount and nature of the funds, the name(s) of the owner(s) and the attorney's efforts to identify or to disburse the funds to them. The transaction which gave rise to the trust account deposit that may be helpful to identify ownership of the funds in the event that a claimant subsequently makes application for them.

Required Documents: In order to deposit unclaimed funds into Court, the following documents must be submitted to the Trust Fund Unit's mailing address:

Trust Fund Unit
Superior Court Clerk's Office
25 Market St
P.O. Box 971
Trenton, NJ 08625-0971

1. An original and one copy of the affidavit required by R. 1:21-6(j).
2. A check made payable to the order of "Superior Court of New Jersey" in the exact amount specified in the order (the check does not have to be certified).
3. A self-addressed stamped envelope for mailing the receipt.

¹ https://www.judiciary.state.nj.us/civil/superior_court_trust_fund.pdf

Professional Liability Insurance

- 1) **Professional Corporations for the Practice of Law**
R 1:21-1A

- 2) **Limited Liability Companies for the Practice of Law**
R 1:21-1B

- 3) **Limited Liability Partnerships for the Practice of Law**
R 1:21-1C

- **The (professional corporation), (limited liability company), (limited liability partnership) shall obtain and maintain one or more policies of lawyers' professional liability insurance.**

R 1:21-1A (a) (3)

R 1:21-1B (a) (3)

R 1:21-1C (a) (3)

- **Within 30 days after filing its certificate of incorporation... each (professional corporation), (limited liability company), (limited liability partnership)... shall file with the Clerk of the Supreme Court a certificate of insurance.**

- **Amendments to and renewals of the certificate of insurance shall be filed with the Clerk of the Supreme Court within 30 days after the date on which such amendments or renewals become effective.**

R 1:21-1A (b)

R 1:21-1B (b)

R 1:21-1C (b)



CERTIFICATE OF LIABILITY INSURANCE

CTORT

DATE (MM/DD/YYYY)
3/19/2015

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Insurance Agency, Inc.	CONTACT NAME: PHONE (A/C. No. Extn): (800) 222- FAX (A/C. No.): (973) 377- E-MAIL ADDRESS: INSURER(S) AFFORDING COVERAGE NAIC # INSURER A: Market Insurance Co. INSURER B: INSURER C: INSURER D: INSURER E: INSURER F:
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COVERAGES **CERTIFICATE NUMBER:** **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS

INSR LTR	TYPE OF INSURANCE	ADDITIONAL		POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
		INSR	WVR					
	COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PROJ <input type="checkbox"/> LOC OTHER:						EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence) MED EXP (Any one person) PERSONAL & ADV INJURY GENERAL AGGREGATE PRODUCTS - COM/PROP AGG	\$ \$ \$ \$ \$ \$
	AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS						COMBINED SINGLE LIMIT (Ea accident) BODILY INJURY (Per person) BODILY INJURY (Per accident) PROPERTY DAMAGE (Per accident)	\$ \$ \$ \$
	UMBRELLA LIAB <input type="checkbox"/> OCCUR EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$						EACH OCCURRENCE AGGREGATE	\$ \$ \$
	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	<input type="checkbox"/> Y <input type="checkbox"/> N <input type="checkbox"/> N/A					PER STATUTE OTH-ER E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE E.L. DISEASE - POLICY LIMIT	\$ \$ \$
A	Professional Liab			LA-30	07/09/2014	07/09/2015		2,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 107, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER Clerk of the Supreme Court P.O. Box 970 Trenton, NJ 08625-0970	CANCELLATION SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
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