



Deutsch-Philippinische
Industrie- und Handelskammer
German-Philippine Chamber
of Commerce and Industry

PERSONAL PROFILE

COMPLETE NAME: Marie Antoniette E. Mariano			COMPANY: BDO Unibank, Inc.
DATE OF BIRTH: 19 February 1978	AGE: 46	GENDER: Female	POSITION / TITLE: First VP/ Head of Europe and North America Desks
CITIZENSHIP: Filipino			EMAIL ADDRESS: mariano.marie@bdo.com.ph
ACADEMIC BACKGROUND:			
Education	Name of Institution	Date of Attendance	Degree Received
College / University	College of the Holy Spirit	1995-1999	Bachelor of Arts Major in Human Resource Development Minor in Psychology
Post-Graduate Studies			
Other Courses	University of Salford (Online Courses)	2020	MSc International Banking and Finance
WORK EXPERIENCE:			
Name of Company	Position / Title	Inclusive Dates	
GPCCI	Sr Vice President; Member of the Board	2020-Present	
BDO Unibank Inc.	First Vice President / Head of Europe Desk	2022-Present	
BDO Unibank Inc.	Vice President / Head of Europe Desk	2015-2022	
GPCCI	Treasurer, Member of the Board	2015-2022	
BDO Unibank Inc.	Team Head, Europe and Australasia Desk	2009-2015	
BDO Unibank Inc.	Account Officer, Structured Trade Finance	2007-2009	
Rizal Commercial Banking Corporation	Area Head Assistant	2001-2003	
AWARDS AND RECOGNITION:			

8/F Döhle Haus Manila | 30-38 Sen. Gil Puyat Avenue
Barangay San Isidro | Makati City 1234 | Metro Manila
Telephone +63 (0) 2 519 8110 | Fax +63 (0) 2 310 3656
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German-Philippine Chamber of Commerce and Industry is part of the worldwide AHK network.

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by the German Bundestag



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Name of Award / Recognition	Name of Award-Giving Body	Date
Outstanding Performance Award	BDO Unibank Inc.	2019
Outstanding Performance Award	BDO Unibank Inc.	2016

Plans for the Chamber:

In 2025, if given a chance to once again service the Chamber Board, the overarching goal is to continue to propel the chamber into a pivotal role in shaping the future of German businesses. The first priority will be to expand our membership base, targeting both German companies operating domestically and abroad, as well as international firms seeking access to the German market. Advocacy remains a cornerstone of our mission, and will continue to intensify our efforts to influence policymakers on issues critical to German businesses, including trade agreements, regulatory reforms, and investment incentives.

Furthermore, will prioritize workforce development by collaborating with educational institutions and industry partners to address skill gaps and provide training programs tailored to the needs of German businesses. Our commitment to fostering connections and partnerships will be evident through our diverse array of networking events, conferences, and industry-specific forums. We'll also provide specialized support services for small and medium enterprises (SMEs), including access to financing, mentoring programs, and export assistance. Lastly, we'll conduct regular market research and analysis to provide members with valuable insights into industry trends, consumer preferences, and competitive landscapes, enabling informed decision-making and strategic planning. Through these comprehensive initiatives, we aim to solidify the German Chamber's position as a vital resource and advocate for the German business community, driving growth, innovation, and prosperity in 2025 and beyond.

Marie Antoniette E. Mariano
Name

25 March 2024
Date Accomplished



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