



# Concept Note

## BACKGROUND

Tanzania and Uganda enjoy a long-standing, deep, historical diplomatic and economic relationship that has been strengthened by recent developments in the oil & gas industry, principally the East African Crude Oil Pipeline (EACOP) project. The 1,443km long pipeline from Hoima-Uganda to Tanga-Tanzania is the largest single investment in Eastern Africa.

The US\$ 3.5 billion investment capital associated with the construction and operation of the pipeline will be directly injected into the economies of Uganda and Tanzania, increasing their FDI by over 60 % during just the construction phase. Under construction to carry oil from Hoima to Tanga, EACOP can

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further be diversified for natural gas from Tanzania to Uganda.

As resource owners, private sector players in Uganda and Tanzania have access to an array of opportunities that exist and continue to open up; supported by an enabling legal and regulatory framework, and improvements in infrastructure provided by the respective governments. In order to take advantage of these prospects for enhanced revenue generation, and given the capital-intensive nature of the industry, it is imperative that the Ugandan and Tanzanian private sectors meet and explore how they can work together, and that the Governments of Uganda and Tanzania facilitate such assembly and partnerships.

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### THE EAST AFRICAN CRUDE OIL PIPELINE (EACOP)

- 1443 km electric heated crude oil pipeline system from Hoima, Uganda to the Tanga, Tanzania
- 296kms through 10 districts in Uganda, and 1,147kms across 8 regions and 20 districts in Tanzania
- US\$ 3.565 Billion capital expenditure
- Implemented through EACOP Co., an incorporated JV between TotalEnergies, CNOOC, UNOC and TPDC



### TILENGA PROJECT

- 9 planned fields: Jobi-Rii, Ngiri, Gunya, Kasamene, Wairindi, Kigogole, Nsoga, Ngege, and Ngara
- Central Processing Facility on northeastern shores of Lake Albert
- 190,000 bopd at peak production of 4 years
- US\$7.6 Billion capital expenditure over 4 years



### KINGFISHER UGANDA PROJECT

- Pre-Project Field Activities | Development Drilling | Central Processing Facility
- Development of the Kingfisher, Mputa, Nzizi and Waraga fields; operated by CNOCC
- 40,000 bopd at peak production at CPF
- Opportunities in environmental services, engineering and construction, site preparation, infield transport & services, construction materials and logistics



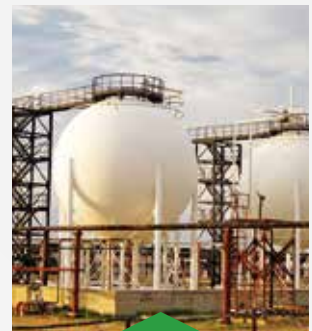
### KABAALE INDUSTRIAL PARK (KIP)

- Uganda Refinery | Crude Oil Export Hub | International Airport | Petrochemical & Fertilizer Industry | Light & Medium Industries | Warehousing & Logistics | Agro-processing
- 29.57 sq.km Oil & Gas industrial park in Kabaale, Hoima;
- managed by UNOC
- 3year construction period with US\$ 200 Million total capital expenditure



### UGANDA REFINERY PROJECT

- Oil Refinery | 211km multi-products pipeline to Mpigi | Storage Terminal in Mpigi | Mbegu Water Intake and Pipeline
- 60,000 bopd refinery in Kabaale, Hoima district
- US\$ 3.2 billion estimated cost



### TANZANIA GAS RESERVES

Tanzania is estimated to have more than 57 trillion cubic feet of gas reserves. Development will start in 2023, with an expected US\$ 30billion in foreign direct investment.

# OIL & GAS PROJECTS OF INTEREST

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## TANZANIA UGANDA OIL & GAS SYMPOSIUM ENHANCING PRIVATE SECTOR PARTICIPATION

### OVERVIEW

A major challenge that private sector actors within the oil and gas industry face, is limited awareness about the opportunities and areas of partnership that are available, in addition to knowledge gaps about the legal and regulatory regime, and poor coordination between and among public and private sector actors. This limits their ability to plan strategically, even when they are able to overcome financial and human resource challenges, to contribute to local content.

The Symposium will provide a platform for the private sector to network, understand industry opportunities and challenges, showcase their capacities through experience-sharing, and interact with public sector actors on legal and policy matters that govern the industry, in Uganda and Tanzania. Discussions will focus on ongoing activities with EACOP and other oil and gas projects, and how to unlock national participation and local content as a means to wealth creation for our peoples, and sustainable economic development for our countries.

### OBJECTIVES

1. To provide a **platform for networking, learning and sharing experiences and opportunities** within the oil & gas industry projects
2. To **identify key strategies that can enable partnerships and joint ventures** between Ugandan and Tanzania private sector actors
3. To **facilitate public-private sector dialogue** on issues that affect implementation of local content in the oil & gas industry projects

### PARTICIPANTS:

Tanzania & Uganda private and public stakeholders in the Oil & Gas industry;  
Private Sector Associations | Financial Service Providers | Legal Firms | Insurance Firms | Logistics Providers | International and National Oil Companies | Development Partners | Oil & Gas Providers | Media | Civil Society Regulators | Taxation Agencies | Policy Makers | Environment Agencies | Investment Agencies

### SYMPOSIUM FORMAT

200 delegates are expected to attend the symposium in person, in Dar es Salaam, while another estimated 2,000 participants will follow the discussion virtually, through the symposium online portal and mobile application.

The agenda will be informative, educative and inclusive, with panels and expert talks, opportunities for in person networking, one-on-one business, and development partnership negotiations; and a cocktail mixer and visit to the Tanga Port, before the symposium.

### EXPECTED OUTCOMES

- Increased **private sector awareness** of the legal, policy and regulatory frameworks for oil & gas in Uganda and Tanzania
- Creation of **synergies, joint ventures and areas of cooperation** between Uganda and Tanzania private sector companies
- Defined **strategies to leverage the opportunities for national participation** in oil and gas projects

### PROPOSED DATE:

**Symposium 27th and 28th, November 2021**

### PROPOSED VENUE:

Julius Nyerere International Convention Centre,  
Dar es Salaam

#### ORGANISED BY



Tanzania High Commission  
in the Republic of Uganda



The Republic of Uganda  
Ministry of Energy and Mineral Development



Uganda High Commission  
to Dar es Salaam-Tanzania



## Fact Files

### TANZANIA

Tanzania has a population of over 59 million people according to 2020 estimates and GDP of US\$ 62.4 billion. FDI flows to Tanzania increased from US\$ 991 million in 2019 to US\$ 1.013 billion in 2020. FDI in Tanzania is driven by the "mining sector, the oil and gas industry, and the primary agricultural products sector" (Tanzania Invest, 2021).

### UGANDA

Uganda, has a population of over 44 million people and a GDP of US\$ 38 billion. The Uganda Government has an open, liberal financial system that welcomes foreign direct investment (FDI) and offers tax incentives to FDI (minimum of US\$ 250,000). FDI in Uganda has surged by 80% to US\$ 1.75 billion in FY 2018/2019, driven by the construction and manufacturing sub-sectors. In part, this has made Uganda the second largest FDI recipient in the EAC region and fastest growing economy in the region. Uganda's stock of outstanding private sector credit grew by 5 percent from US\$ 4.74 billion at the end June 2020 to US\$ 4.98 billion at the end of December 2020.

## Industries with Opportunities

- Office supplies
- Construction
- Foods and Beverages
- Entertainment
- Health and Pharmaceuticals
- Food supply
- Steel
- Piping
- Firefighting equipment /materials
- Civil Materials
- Mechanical Equipment
- Electric Equipment/material
- Spare parts
- Telecoms
- Freight forwarding
- IT services
- Personnel transport
- General traders
- Crane hire
- Infield transport
- Environmental services
- Custom clearance
- Communication
- Emergency services
- International freight services
- Security
- Hotel accommodation



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