

Chamber of Mines of the Philippines: Digging Deeper

Takeaways from our recent project experiences

Operational improvement is an immediate **priority for miners all across the region** e.g. Australia, PNG, Indonesia, Laos etc.

Large multi-asset miners and single asset operators have the same pressure to define asset full potential and what they are doing to realize it

Regardless of asset and commodity, operational improvement is the biggest controllable driver of **EBITDA uplift**



Mining operations face a challenging environment for improvement...



Increased prioritization complexity

Many low-hanging improvement opportunities already harvested; unpredictable market prices, digital technologies & new constraints (e.g., CO2) drive complexity in where to allocate resources



Pressure to resolve known bottlenecks

More shareholder oversight in understanding and measuring value chain performance (e.g. crushing, milling etc.) driving greater pressure on operational decisions and execution



Continuous focus on both cost and pricing

Unpredictable market prices driving continuous focus on leveraging operational excellence to improve efficiency and increase price realization (e.g. mine planning, blending etc.)

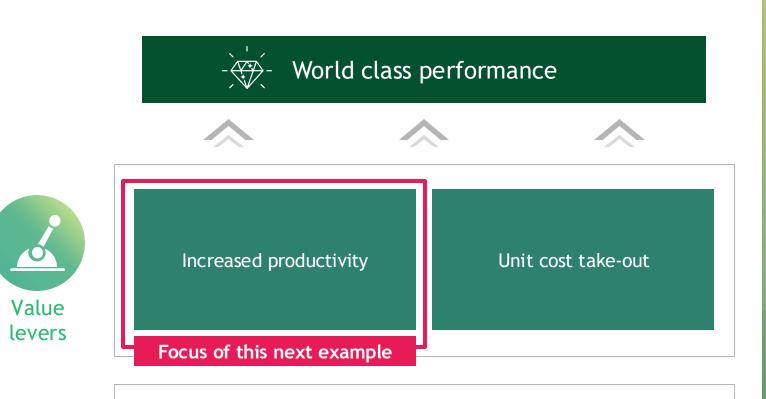


More operational variables to manage

Multitude of operational variables (e.g. weather, attrition among drivers/operators, multiple makes of equipment, geological surprises etc.) putting more emphasis on operations planning



Mining Ops
Catalyst is our
approach to
navigating this
complex
environment





results





Rhythms and routines



Digital analytics & tools

Approach to Improving Productivity in operations

Develop value chain theory of constraints

- Map E2E value chain at right level of detail to develop value chain theory of constraints.
- Assess value pools along value chain based on unconstrained potential and historical performance (90-day, 30-day, 7-day best).

Rapidly validate path to higher performance

- Analyse source of loss (OEE, VDTs) to identify pathway to record-breaking performance at every step.
- Advanced analytics deep dives for key areas of interest
- Simulate key nodes of value chain, with option to build full value chain simulation model for ongoing use.

Prioritise 'critical few', stop low value work

- Prioritise critical initiatives in charters with minimum sufficient milestones linked to physical changes.
- Deploy critical initiatives as ready to drive fast value realisation.
- Deprioritise and stop low value work.



'Critical Few' focus areas

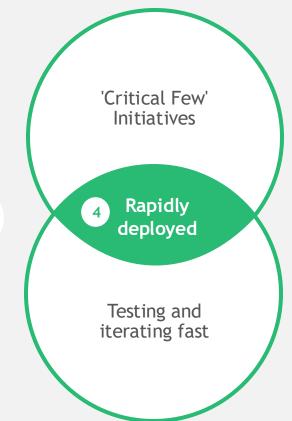


Value pools



Source of loss analysis





Deep-Dive: Crusher throughput increase at a gold mine



Understand the constraint

Inconsistent crusher
throughput (>50% variation)
creating unintended
bottleneck and impacting
ability to realize budgeted
mill feed rate



Validate the path

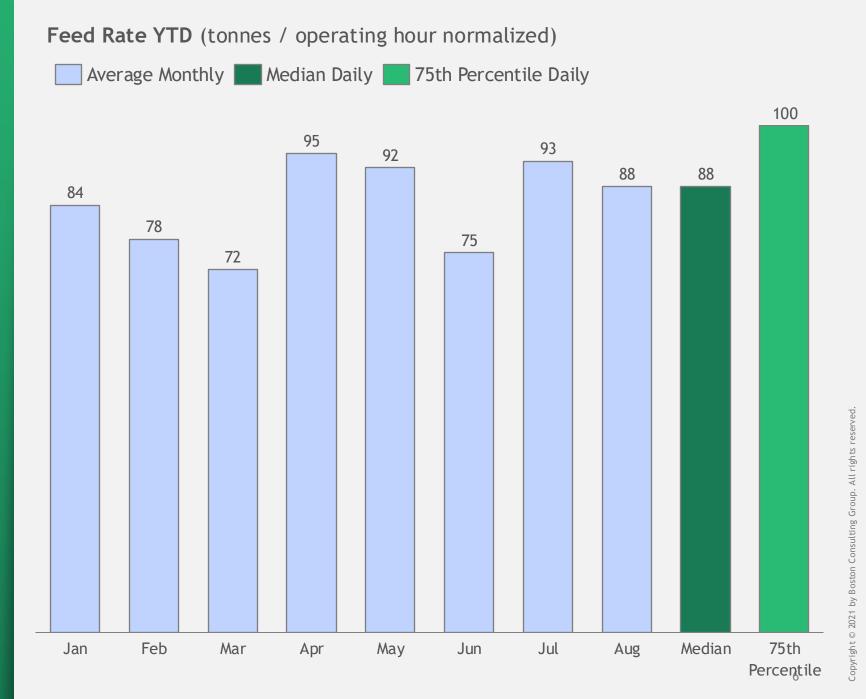
Analysis of crusher downtime time identified that operational issues drove 70% of the throughput loss



Prioritize the critical few

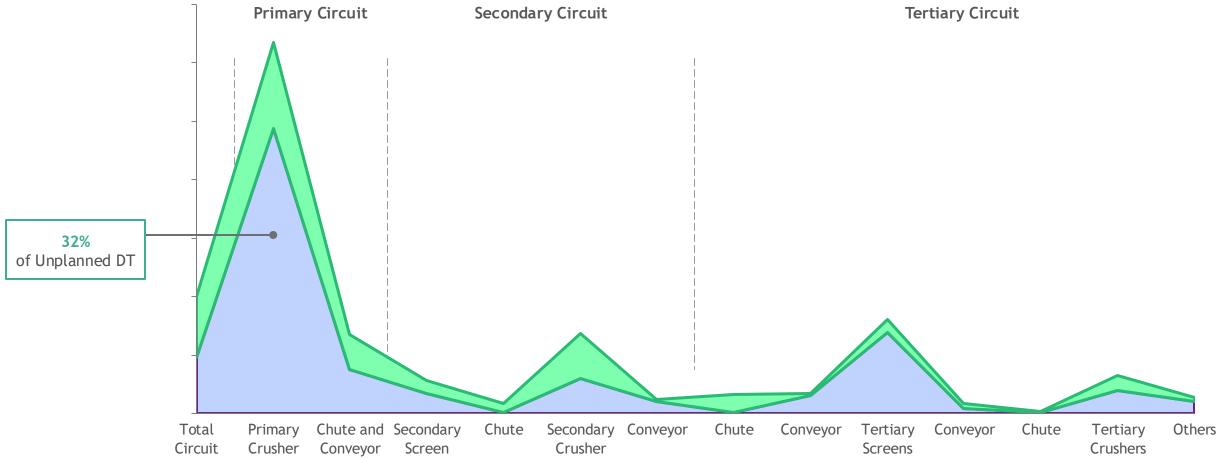
Resolving 4 issues that cuts across mining and processing departments could lift throughput by >40% in the near-term and without capex

Inconsistent crusher performance impacting ability to realize budgeted feed rate



Analysis, visibility and prioritization of the drivers of unplanned downtime along the crusher...

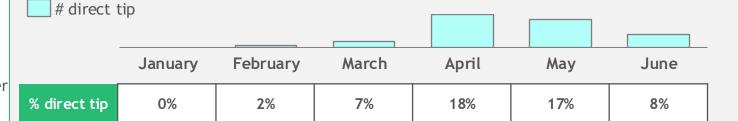
Jan-Jun Unplanned Downtime by Equipment (hours)





Oversize rock
reduces use of
direct tip and thus
feed rate to crusher

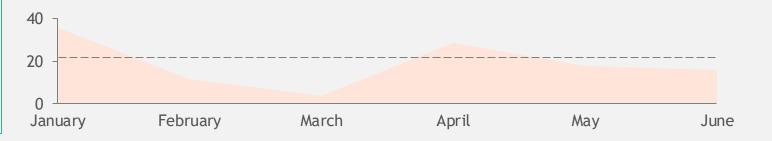
continuous feed



Improved tracking of rock size (e.g. camera detection), co-ordination at ROM and improved segregation of rock

implemented to maintain mantle height

Loader unavailable at ROM prevents continuous feed to crusher



Prioritized fleet assignment to ROM, enforcing proper shift change and setting standard refueling cycle

Operator low confidence & limited experience

"I don't want to direct tip, mantle will drop and trip" - Crusher Operator "I'm reluctant to chokefeed the crusher. If there's oversized, harder to clear out"
- Crusher Operator

"There are significant differences in throughput between new & experienced operators"

- Processing Team



point

Operator training, resolving mantle drop and increasing choke feeding (via direct tip / ROM ops)



The time is ripe for step change in productivity

Beware of Initiative overload - hundreds of initiatives distracting from the 'critical few' that will unlock production

Establish the right performance & improvement culture

Challenge role of improvement meetings not focused on the physical changes required on the ground

Change is a cross-departmental effort

Actively intervene departments that optimise within siloes, with lack of collaboration across the value chain

Be value focused, not technical/process orientated

Step-in to reinforce top value drivers - detailed analysis will lead the team to miss the "big picture"

Your panel discussion participants today

Moderator

Industry Experts



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Senior Partner,
Head of BCG Philippines



Euls Austin
President and CEO,
Philex Mining Corporation



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Mine Division Manager,
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